

### **CALEDONIA MINING CORPORATION**



Expanding, Low-Cost, Zimbabwean Gold Producer European Gold Forum, Zurich



This presentation does not constitute, or form part of, any offer to sell or issue or any solicitation of any offer to purchase or subscribe for, any shares in Caledonia Mining Corporation ("Caledonia"), nor shall it (or any part of it) or the fact of its distribution, form the basis of, or be relied on in connection with, or act as an inducement to enter into any contract or agreement thereto.

Certain forward-looking statements may be contained in the presentation which include, without limitation, expectations regarding metal prices, estimates of production, operating expenditure, capital expenditure and projections regarding the completion of capital projects as well as the financial position of the Company. Although Caledonia believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to be accurate. Accordingly, results could differ from those projected as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks.

Accordingly, neither Caledonia, nor any of its directors, officers, employees, advisers, associated persons or subsidiary undertakings shall be liable for any direct, indirect or consequential loss or damage suffered by any person as a result of relying upon this presentation or any future communications in connection with this presentation and any such liabilities are expressly disclaimed.



Blanket Gold Mine, Zimbabwe

- 49% owned fully indigenised
- 2014 production 41,771oz
- Low-cost: 2014 cash-cost \$652/oz; AISC \$969/oz
- \$70m, internally-funded growth to 80koz by 2021

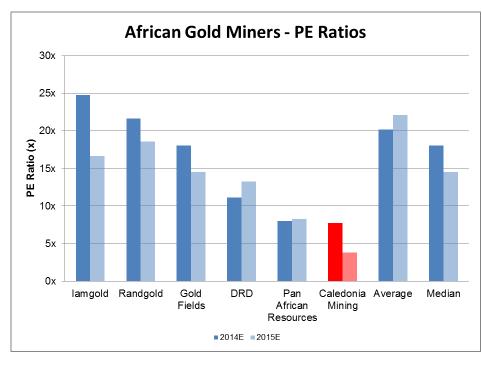
Caledonia Group

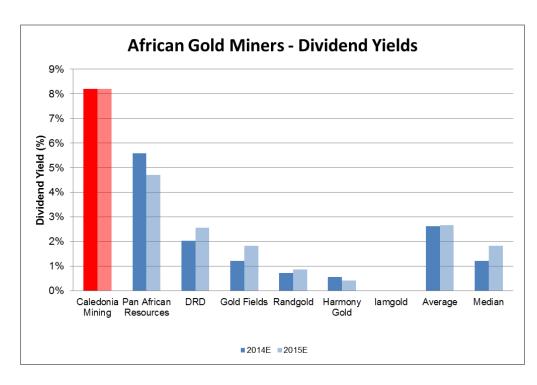
- Robust net cash position: C\$26.8m at December, 2014
- Low PE Ratio; High dividend yield

**Dividend Paying** 

- 1.5 cents Canadian per share per quarter
- 8% yield at share price of 73 cents

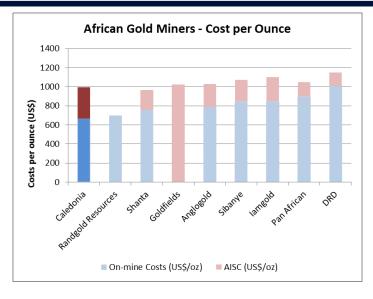
Low-cost and growing production underpins increasing profit and cash generation

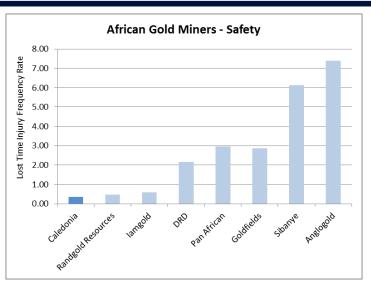


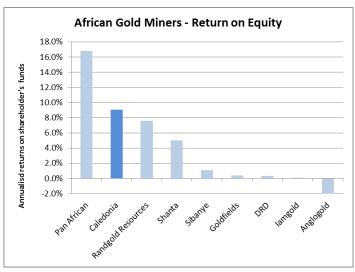


Source: Bloomberg

- Low rating is due largely to negative perceptions about Zimbabwe
- Blanket is fully indigenised and has significant, fully-funded growth plans
- Investor concerns about Zimbabwe are over-done!







- Caledonia compares well to other African gold producers in terms of costs, return on equity and safety
- As Caledonia implements its growth strategy, Caledonia's relative operational and financial performance should improve significantly
  - 2018 target AISC: US\$741/oz
  - 2018 target RoE: over 25%

**Political Stability** 

- Political continuity: ZANU-PF in power since 1980
- New government is pragmatic and pro-business
- No civil disorder; established, functional government administration

Indigenisation

- 51% of all businesses must be owned by Zimbabweans
- Caledonia implemented indigenisation in 2012
- IZ shareholders include community (10%) and workers (10%)

Inflation

- Hyper-inflation up to 2009 destroyed the economy
- Zim dollar abolished in 2009: functional currency is US\$
- Mild deflation

Infrastructure

- Adequate, reliable power (ytd outage at Blanket: 9 hours)
- Functioning roads, airports efficient supply from Johannesburg
- Effective "soft" infrastructure: education, labour, administration

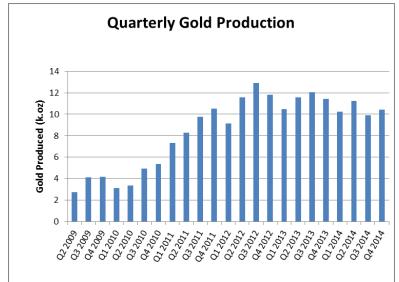
**Exchange Controls** 

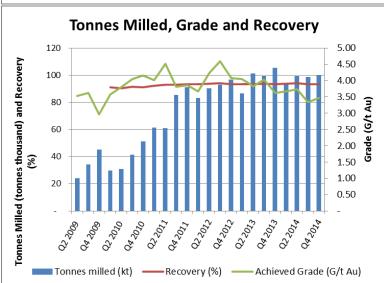
Manageable exchange controls: no interruptions to remittances (dividends, management fee and South Africa procurement margin)

- Recent measures have been implemented by the Zimbabwe government to improve the operating environment for Gold producers
  - October 2014: royalty reduced from 7% to 5%, comparable with the royalty rate in other
     African countries
  - February 2015: discount on gold sales reduced from 1.5% to 1.25%
    - Significant working capital benefit from selling to Fidelity
- Income tax rate remains at 25%
- Signs that western governments are beginning to normalise relations with Zimbabwe
  - 2014: relaxation of sanctions, which target a few key individuals
  - October 2014: first British Trade Delegation to visit Zimbabwe in 20 years
  - February 2015: European Union announces Euro234m aid package to Zimbabwe
- Caledonia's recent contact with senior Ministers and officials in the Zimbabwe government confirm a strong focus on facilitating growth in the gold sector
- Improving domestic banking climate: more debt available at cheaper prices



## **Gold Production**Revised Investment Plan to Address Falling Production





- Quarterly production approx. 10,000 ounces per quarter compared to over 12,000 ounces per quarter in mid-2012
  - Lower production due to lower grades which have fallen from a peak of 4.5g/t to 3.4g/t in Q4 2014.
- Constraints on underground logistics on 22-Level prevent build-up in tonnes to compensate for lower grades
- Revised Plan announced in November 2014 will address both issues
  - Improved logistics allow increased production volumes
  - Access to higher grade, ores on deeper levels

### Revised Investment Plan Improved Logistics: Accelerate A

#### Improved Logistics; Accelerate Access to Deeper Resources

Increase Underground Material Handling

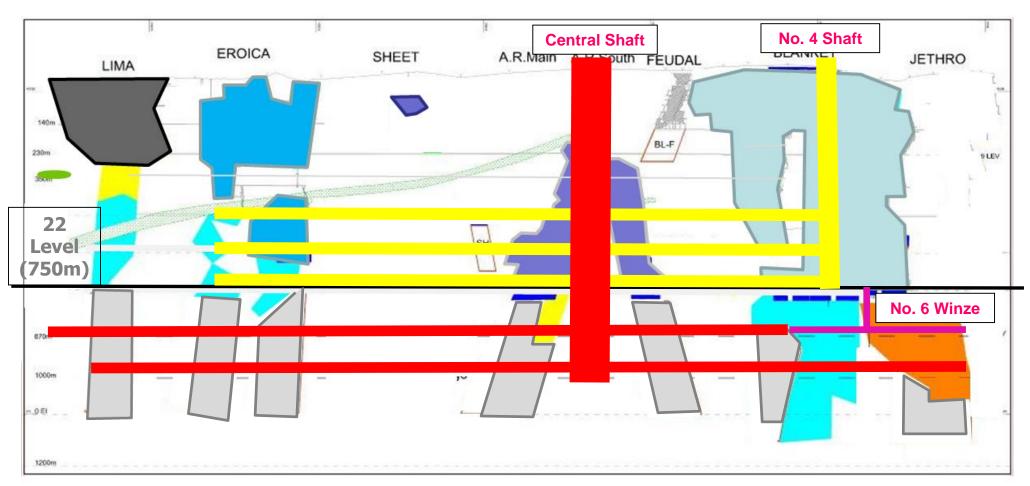
- A new Tramming Loop on 22 Level (750m below surface) increases tramming capacity (ore and waste) from 400tpd to 1,000tpd
- Modest capital cost (\$0.8m approx) complete by July 2015

Continue No. 6 Winze 630m to 870m

- Rapid access to Blanket zone below 750m
  - production starts Jan 2016; ramp-up to 500tpd by mid-2017
- Resume sinking from 870m after completion of Central Shaft

New Central Shaft Surface to 1,080m

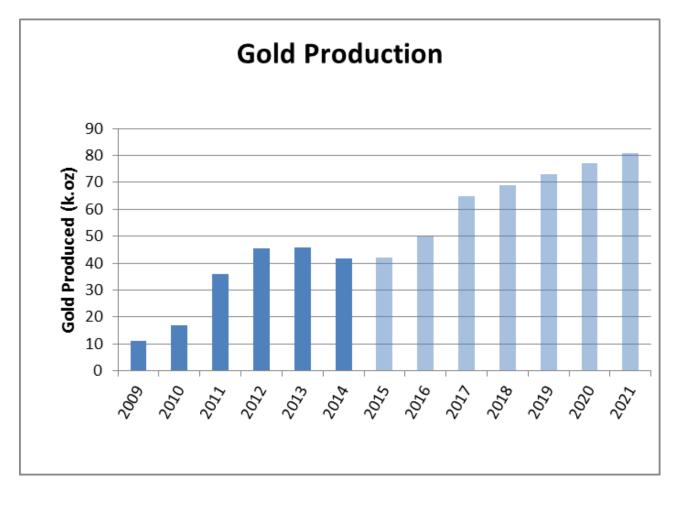
- Capital cost \$23m
- Commence Aug 2015; complete in July 2017
- 6m diameter; 4-compartment; 3,000tpd; men, material and equipment
- Access for horizontal development in 2 directions on 2 levels below 750m
- Scope for operational efficiency and de-risks current single-shaft status



Plan illustrative and not to scale

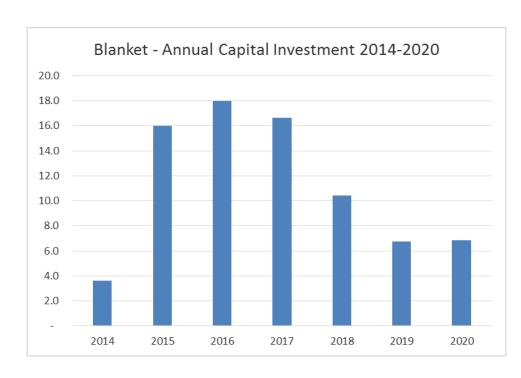
# Revised Investment Plan Projected Production

Projected production in terms of the revised Life of Mine Plan is set out below



- Revised Life of Mine Plan has been independently reviewed and confirmed by Minxcon, Johannesburg.
- Payback Block 97% from Reserves and M&I Resources
- Projections exclude any production from the satellite exploration properties

- US\$71m of capital investment 2015 to 2021
- At \$1,200/oz all capex can be funded using Blanket's internal cash generation
  - budgeted 2015 pre-capex cash flow is \$14m
  - 97% of the total capex is covered by mining existing Reserves and M&I resources
- Local debt funding increased from \$2.5m to \$5m
- Blanket board (including Indigenous
   Zimbabwean representatives) has agreed to
   suspend the Blanket dividend in 2015: all cash
   will be redeployed into investment
  - Anticipated that Blanket dividends will resume in early 2016

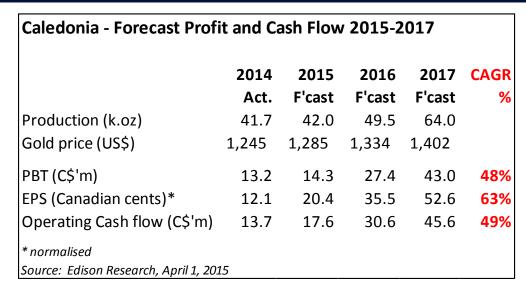


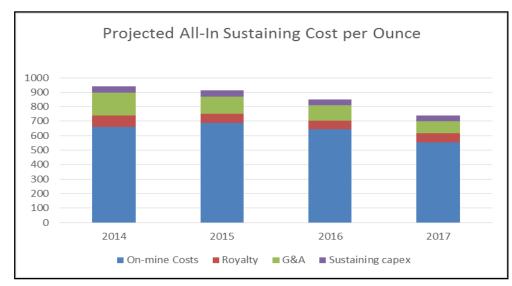
- Caledonia will provide funding support if required (e.g. materially lower gold price):
  - Net cash at December 2014 C\$26.8m
- Caledonia intends to maintain its own dividend
  - Caledonia's cash will diminish in 2015, stabilise in 2016 and start to grow from 2017



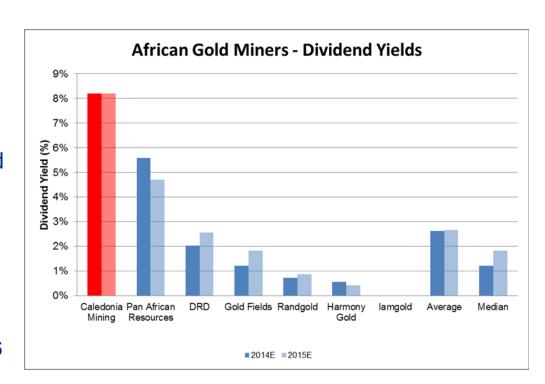
# Revised Investment Plan Increasing Production and Falling Costs Boost Profit

- Robust growth in profit and cash flows
- 2015 growth driven by reduced G&A and lower taxes
- 2016 onwards, profit growth driven by increasing production and falling average costs of production





- November 2013 Caledonia announced a new dividend policy:
  - 2014 dividend of 6 Canadian cents
  - payable quarterly @1.5 cents/quarter
- August 2014, Caledonia guides that the quarterly dividends of 1.5 cents are expected to continue for 2015
- Total 2015 dividend cost: C\$3.1m
  - 8 times covered by cash resources
  - 2.5 times covered by net cash generated
- Board will review dividend guidance for 2016 in mid-2015, based on company performance and prevailing conditions



Fully Indigenised

Reduces Zimbabwe political risk

Creates a platform for growth

Cash-generative

• Profitable and cash generative at current or lower gold price

Strong Balance Sheet

• No debt: over \$25m of cash, held in UK, South Africa and Canada

Growing

Production to double via internally-funded expansion

• Growth expected to reduce average production costs

Committed to Shareholder Returns

Dividend policy had matured into quarterly dividends

Dividend guidance extended to October 2015

**Undervalued** 

- Low PE; high yield reflects perceived Zimbabwe risk.
- Scope for re-rating as risk perceptions moderate
- Potential earnings growth as expansion plans are implemented



**Caledonia Mining** 

Website: www.caledoniamining.com

**Share Codes: TSX - CAL; OTCQX - CALVF;** 

**AIM - CMCL** 

**Mark Learmonth** 

Tel: +27 11 447 2499

Email: marklearmonth@caledoniamining.com

PR (UK): BlytheWeigh

Tim Blythe, Halimah Hussain

**AIM Broker/Nomad:** 

**Numis Securities & WH Ireland** 

**Research: Edison Investment Research** 

www.edisoninvestmentresearch.co.uk/research

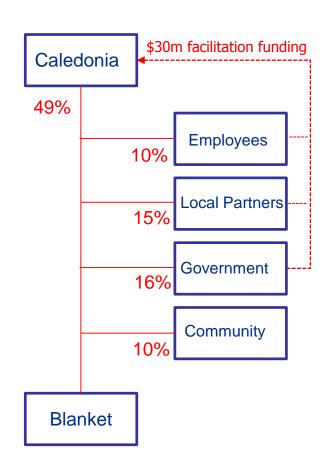


- Indigenisation Structure
- Resources
- Capital structure and summary financials
- Directors and management



# Blanket Gold Mine, Zimbabwe The First Indigenised Zimbabwean Gold Miner

- Indigenisation completed and implemented in Q3 2012
  - 10% of Blanket donated to local community
  - 41% of Blanket sold to 3 parties for US\$30.09 million
  - Zimbabweans given full credit for resources in the ground
- Caledonia continues to consolidate Blanket
- US\$30.09M sale transaction is vendor-financed by Blanket
  - Purchasers repay their loans from 80% of their attributable
     Blanket dividends
  - \$30m vendor-finance receivable is not shown on Caledonia's balance sheet
  - Minimal effect on Caledonia's medium term net cash receipts from Blanket
  - As an indigenised entity, Blanket can now implement its growth strategy





#### Mineral Resources at August 2014 (at \$1,250 gold)

	Tonnes (000's)	Grade (g/t)	Gold (k.oz)
Measured & Indicated Resources	4,051	3.82	498
Inferred Resources	3,345	5.11	-
Total Reserves and Resources	7,397		-

#### Mineral Reserves at October 2014 (at \$1,250 gold)

	Tonnes (000's)	Grade (g/t)	Gold (k.oz)
Proven Reserves	856	3.40	94
Probable Reserves	2,078	3.78	253
<b>Total Reserves</b>	2,934	3.67	346

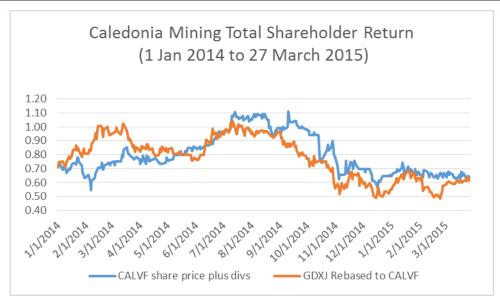
- 1. Tonnes are in situ
- 2. All figures are in metric tonnes
- 3. Mineral Resources include Mineral Reserves
- 4. Mineral Resources are stated at cut-off grade of 1.96g/t
- 5. No geological losses were applied to the tonnage
- 6. Tonnage and grade have been rounded and this may result in minor adding discrepancies
- 7. The tonnages are stated at a relative density of 2.86t/m3
- 8. Conversion from kg to oz: 1:32.15076

- 1. Tonnages refer to tonnes delivered to the metallurgical plant
- 2. All figures are in metric tonnes
- 3. 1kg = 32.1507 oz
- 4. Pay limit at Blanket mine is 2.03g/t
- Pay limit calculated: US\$/oz = \$1,250; Direct cash cost (C1) US\$ 71/t milled

- Only material above pay-grade is added to inventory: Historically a high resource to reserve conversion has been achieved
- Deep level exploration from underground drilling and exploration
  - Slower but more accurate drilling



#### **Capital Structure, Financials**



Summary Profit and Loss (C\$'m except per share data)	Year 2013	Year 2014
Revenues	65.1	59.1
EBITDA	25.4	16.2
Profit after Tax	(0.5)	6.6
EPS - basic	(6.1)	9.3
EPS - adjusted	28.3	12.1

Capital Structure	
Shares in issue (m)	52.1
Options (m)	2.7
Cash (31 December 2014)	C\$26.8m
Net Assets (31 December 2014)	C\$58.0m
Listing and Trading	
Share price (2 April 2015)	C\$0.73
Market capitalisation (C\$'m)	C\$38m
52 week low/high (C\$)	0.6-1.17
30 day trading volume	6.4%
	0/
Shareholders	%
Management	0.9
Allan Grey	13.5
USA (mainly retail)	42.4
Canada (mainly retail)	32.2
Other	11.0



### **Directors and Management**

Management		
Chief Executive	Steve Curtis	
Chief Finance Officer	Mark Learmonth	
Chief Operating Officer	Dana Roets	
VP Exploration	Dr Trevor Pearton	
Blanket Mine Manager	Caxton Mangezi	

- Management is based in Johannesburg, South Africa, except Mr Mangezi who lives at Blanket Mine
- Caledonia's management team strengthened by the appointment of Dana Roets as COO
- Strong in-country support in Zimbabwe from Blanket's Indigenous Shareholders, including Mr. Nick Ncube, Blanket's chairman

Directors	
Chairman	Leigh Wilson (USA)
CEO	Steve Curtis (S Africa)
Independent Director	Johan Holtzhausen (S Africa)
Independent Director	Jim Johnstone (Canada)
Non Executive Director	Richard Patricio (Canada)
Independent Director	John Kelly (USA)

- Independent directors bring additional technical, legal, financial and commercial expertise
- Re-structure of Caledonia's management and board improves transparency and effectiveness